

LISTING OF THE CLAIMS

The following listing, if entered, replaces all prior versions of the claims in the present application.

1. (Currently Amended) A computer-implemented method comprising:
 defining an opportunity ~~class~~data model, wherein
 the defining is performed at an integration server,
 the opportunity ~~class~~data model represents an opportunity as data
 elements, and
 the opportunity ~~class~~identifies data model represents a set of
 relationships ~~[[of]]~~ between the opportunity ~~[[with]]~~ and a
 plurality of entities related to the opportunity as attributes of the
 opportunity; and
 transforming data received from a source application, wherein
 the transforming is performed at the integration server,
 the data received from the source application is in a source format,
 the transforming transforms the data received from the source format into
 [[a]] the common format, and
 the common format is a format recognized by the integration server,
 the opportunity data model provides the common format,
 the common format facilitates transforming data stored in the
 common format to data stored in another format,
 the data stored in the common format is stored at the integration
 server, and
 the data stored in the another format is stored at a system of one of
 the entities.
2. (Previously Presented) The computer-implemented method of claim 1
 wherein the plurality of entities related to the opportunity includes entities selected from
 the group consisting of related accounts, related contact parties, one or more related
 parent opportunities, related sales employees and consultants, activities associated with

the opportunity, a related source organization, a related destination partner, and related revenue.

3. (Currently Amended) The computer-implemented method of claim 1 wherein the ~~opportunity class includes~~ data elements comprise a base data element, wherein the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and a custom data element, wherein the custom data element is configured to allow for defining one or more custom data fields [[for]] of the opportunity class to be defined.
4. (Currently Amended) The computer-implemented method of claim 3 wherein the one or more custom data fields of the opportunity ~~class~~ data model are specific to an application.
5. (Currently Amended) The computer-implemented method of claim 1 further comprising:
instantiating the opportunity ~~class~~ data model; and
initializing the data elements of the instantiated opportunity ~~class~~ data model.
6. (Currently Amended) The computer-implemented method of claim 5 wherein the transforming the data received from the source application further comprises:
transforming the data ~~transformed into~~ in the common format into a target format of a target application, wherein the target format is the another format, and the target format represents the data as another opportunity data model; and
sending the data ~~transformed into~~ in the target format to the target application.

7. (Currently Amended) The computer-implemented method of claim 1 wherein a definition of the opportunity ~~class~~**data model** is represented as an XML schema.

8. (Currently Amended) A method for data transformation, the method comprising:

receiving opportunity data from a source application, wherein

the opportunity data received from the source application is in a source format,

the opportunity data represents an opportunity, and

the receiving is performed at an integration server; and

transforming the opportunity data received from the source format into a common

format defined by an opportunity ~~class~~**data model**, wherein

the opportunity data model represents the opportunity as data elements,

the opportunity ~~class~~**identifies data model represents** a set of

relationships ~~[[of]]~~ **between** the opportunity ~~[[with]]~~ **and** a

plurality of entities related to the opportunity **as attributes of the opportunity,**

the common format is a format recognized by the integration server, ~~and~~

the transforming is performed at the integration server,

the opportunity data model provides the common format,

the common format facilitates transforming data stored in the

common format to data stored in another format,

the data stored in the common format is stored at the integration

server, and

the data stored in the another format is stored at a system of one of

the entities.

9. (Original) The method of claim 8 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

10. (Currently Amended) The method of claim 8 wherein the ~~opportunity class includes~~ data elements comprise

a base data element, wherein

the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and

a custom data element, wherein

the custom data element is configured to allow ~~for defining~~ one or more custom data fields ~~[[for]]~~ of the opportunity-class to be defined.

11. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:

defining an opportunity ~~class~~ data model, wherein

the defining is performed at an integration server,

the opportunity ~~class~~ data model represents an opportunity as data elements, and

the opportunity ~~class identifies~~ data model represents a set of relationships ~~[[of]]~~ between the opportunity ~~[[with]]~~ and a plurality of entities related to the opportunity as attributes of the opportunity; and

transforming data received from a source application, wherein

the transforming is performed at the integration server,

the data received from the source application is in a source format,

the transforming transforms the data received from the source format into ~~[[a]]~~ the common format, and

the common format is a format recognized by the integration server,
the opportunity data model provides the common format,
the common format facilitates transforming data stored in the
common format to data stored in another format,
the data stored in the common format is stored at the integration
server, and
the data stored in the another format is stored at a system of one of
the entities.

12. (Previously Presented) The machine-readable storage medium of claim 11 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

13. (Currently Amended) The machine-readable storage medium of claim 11 wherein the ~~opportunity class includes~~ data elements comprise
a base data element, wherein
the base data element is configured to allow one or more non-custom
data fields of the opportunity to be defined, and
a custom data element, wherein
the custom data element is configured to allow for defining one or
more custom data fields ~~[[for]]~~ of the opportunity-class to be
defined.

14. (Currently Amended) The machine-readable storage medium of claim 13 wherein a definition of the opportunity ~~class~~ data model is represented as an XML schema.

15. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:

receiving opportunity data from a source application, wherein
 the opportunity data received from the source application is in a source
 format,
 the opportunity data represents an opportunity, and
 the receiving is performed at an integration server; and
 transforming the opportunity data received from the source format into a common
 format defined by an opportunity ~~class~~data model, wherein
 the opportunity data model represents the opportunity as data
 elements,
 the opportunity ~~class~~identifies data model represents a set of
 relationships ~~[[of]]~~ between the opportunity ~~[[with]]~~ and a
 plurality of entities related to the opportunity as attributes of the
 opportunity,
 the common format is a format recognized by the integration server, ~~and~~
 the transforming is performed at the integration server,
 the opportunity data model provides the common format,
 the common format facilitates transforming data stored in the
 common format to data stored in another format,
 the data stored in the common format is stored at the integration
 server, and
 the data stored in the another format is stored at a system of one of
 the entities.

16. (Previously Presented) The machine-readable storage medium of claim 15
 wherein the plurality of entities related to the opportunity includes entities selected from
 the group consisting of related accounts, related contact parties, one or more related
 parent opportunities, related sales employees and consultants, activities associated with
 the opportunity, a related source organization, a related destination partner, and related
 revenue.

17. (Currently Amended) The machine-readable storage medium of claim 15 wherein the ~~opportunity class includes~~ data elements comprise a base data element, wherein
the base data element is configured to allow one or more non-custom data fields of the opportunity to be defined, and
a custom data element, wherein
the custom data element is configured to allow ~~for defining~~ one or more custom data fields ~~[[for]]~~ of the opportunity class to be defined.
18. (Currently Amended) A system comprising:
a memory; and
at least one processor coupled to the memory, the at least one processor executing a set of instructions which cause the processor to
define an opportunity ~~class~~ data model, wherein
the defining is performed at an integration server,
the opportunity ~~class~~ data model represents an opportunity as data elements, and
the opportunity ~~class identifies~~ data model represents a set of relationships ~~[[of]]~~ between the opportunity ~~[[with]]~~ and a plurality of entities related to the opportunity as attributes of the opportunity; and
transform data received from a source application, wherein
the transform is performed at the integration server,
the data received from the source application is in a source format,
the transform transforms the data received from the source format into ~~[[a]]~~ the common format, and
the common format is a format recognized by the integration server,
the opportunity data model provides the common format,

the common format facilitates transforming data stored in the common format to data stored in another format, the data stored in the common format is stored at the integration server, and the data stored in the another format is stored at a system of one of the entities.

19. (Original) The system of claim 18 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

20. (Currently Amended) A system comprising:
 a memory; and
 at least one processor coupled to the memory, the at least one processor executing a set of instructions which cause the processor to receive opportunity data from a source application, wherein
 the opportunity data received from the source application is in a source format,
 the receiving is performed at an integration server, and
 transform the opportunity data received from the source format into a common format defined by an opportunity ~~class~~data model, wherein
 the opportunity ~~class~~identifies data model represents an opportunity as data elements and ~~identifies~~represents a set of relationships ~~[[of]]~~ between the opportunity ~~[[with]]~~ and a plurality of entities related to the opportunity as attributes of the opportunity,
 the common format is a format recognized by the integration server, ~~and~~

the transform is performed at the integration server,
the opportunity data model provides the common format,
the common format facilitates transforming data stored in the
common format to data stored in another format,
the data stored in the common format is stored at the
integration server, and
the data stored in the another format is stored at a system of
one of the entities.

21. (Original) The system of claim 20 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

22. (Currently Amended) An apparatus for representing a class definition, the apparatus comprising:

a processor;

an integration server comprising

means for defining an opportunity ~~class~~data model, wherein

the opportunity ~~class~~data model represents an opportunity as
data elements, and

the opportunity ~~class~~identifies data model represents a set of
relationships ~~[[of]]~~ between the opportunity ~~[[with]]~~ and a
plurality of entities related to the opportunity as attributes
of the opportunity; and

means for transforming data received from a source application, wherein
the data received from the source application is in a source format,
the transforming transforms the data received from the source
format into ~~[[a]]~~ the common format, and

the common format is a format recognized by [[an]] the
 integration server,
the opportunity data model provides the common format,
the common format facilitates transforming data stored in the
common format to data stored in another format,
the data stored in the common format is stored at the
integration server, and
the data stored in the another format is stored at a system of
one of the entities.

23. (Currently Amended) An apparatus for data transformation, the apparatus comprising:
- a processor;
 - an integration server comprising
 - means for receiving opportunity data from a source application, wherein the opportunity data received from the source application is in a source format, and
 - the opportunity data represents an opportunity; and
 - means for transforming the opportunity data received from the source format into a common format defined by an opportunity ~~class~~ data model, wherein
 - the opportunity ~~class~~ identifies data model represents the opportunity as data elements and ~~identifies~~ represents a set of relationships [[of]] between the opportunity [[with]] and a plurality of entities related to the opportunity as attributes of the opportunity; and
 - the common format is a format recognized by [[an]] the
 integration server,
the opportunity data model provides the common format,
the common format facilitates transforming data stored in the
common format to data stored in another format,

the data stored in the common format is stored at the
integration server, and
the data stored in the another format is stored at a system of
one of the entities.